

Introductions

- Chris Mackay
 CEO Optima
- Tim Lynskey
 Sales Director
- Or Geoff Goodhew Product Specialist



Agenda

- Introductions
- The Optima Corporation
- The Optima Conference
- Real World Examples
- Optima Predict
- Optima Live



Optima Introduction

- The *only* commercially proven simulationbased planning and deployment solutions designed specifically for emergency services
- Expertise in Operations Research
- Currently 58 installations in 9 countries
- Strong, steady growth
- Primary focus is EMS, but now extending into Fire, Police and Utilities markets



EMS Environment

- Risk Averse
- Conservative
- Bureaucratic
- Underfunded
- Archaic Technology
- Paper based maps





We Have Helped...







Australia





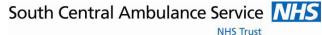




















East of England Ambulance Service **NHS NHS Trust**



















The Optima Conference

- Held in UK March 2013
- Attracted 100+ industry delegates from 9 different countries
- Featured a number of customer case studies illustrating real world applications of our solutions
- Building an enthusiastic network of EMS professionals contributing to on-going product development



Optima's Solutions

Optima Predict

Simulation-based Strategic Planning Solution

Allows a user to answer endless "What if...??" questions about the operation

Provides robust evidence for making strategic decisions



Optima's Solutions

- Optima Predict
- Optima Live

Real Time Decision Support – dispatch and deployment

Uses optimisation and a sophisticated rule framework

Ensures decisions are fast, accurate and consistent

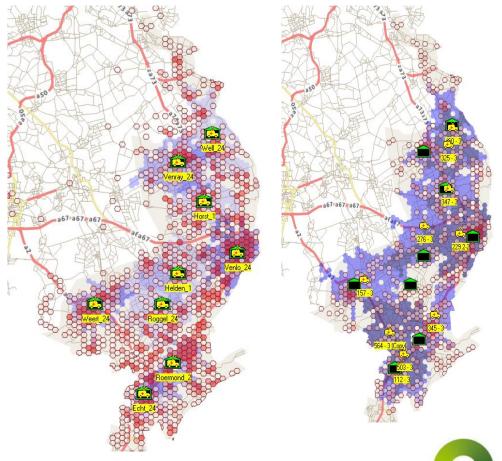


Case Studies



Limburg Noord

- Optimising Resource Locations
- 5% Performance Improvement



Scotland

Rota Design

Nationwide Project

Change to Meal Break Policy

Matching Resources to Demand

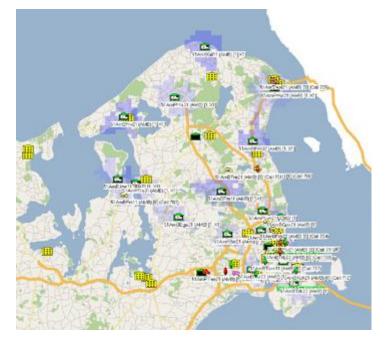
Adjusted all Staff Rosters



Region Hovedstaden

Design an ambulance service

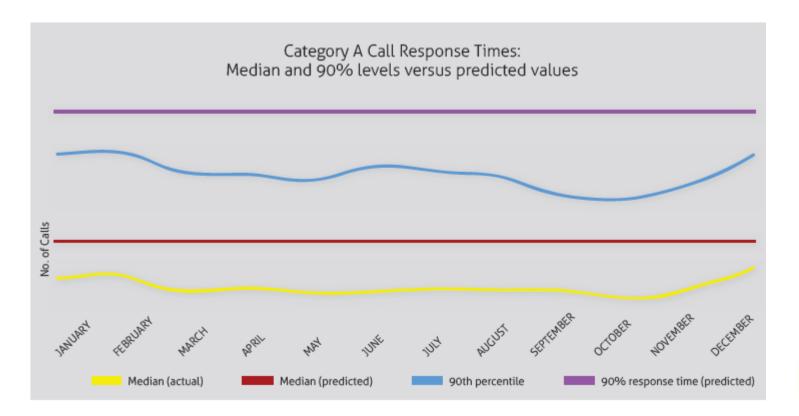
How many resources?
Where to put them?
No visibility of the operation





Region Hovedstaden

- Design an ambulance service
- Accurate Estimate of performance





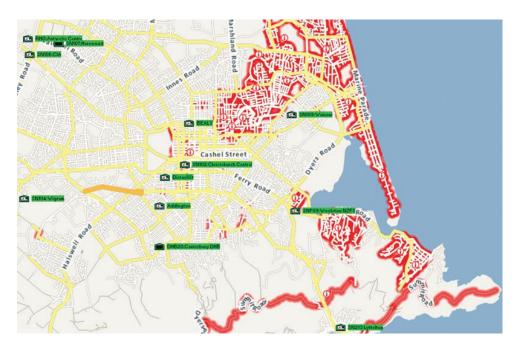
St John New Zealand

Recover from the Christchurch Earthquakes

Damaged roads

New demand profile

Where to build?



"Optima Predict has given us the information which has allowed us to make informed decisions every step of the way"

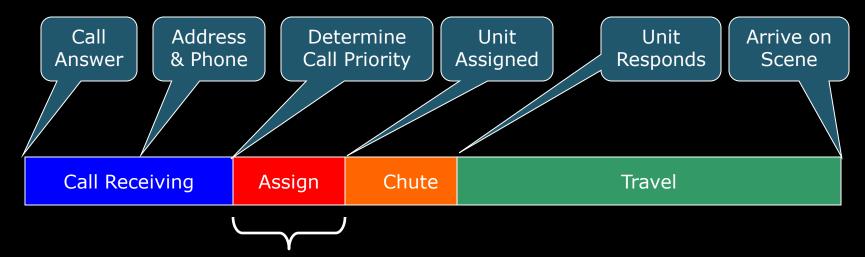
Craig Bartlet Performance Manager



Toronto EMS

Control Room Redesign





Assign the most appropriate units quickly

Unit Assignment Decision Support

Improvement ∼ 1 − 5 min

Optima Dispatch: Manual Recommendation

Response Time Improvements

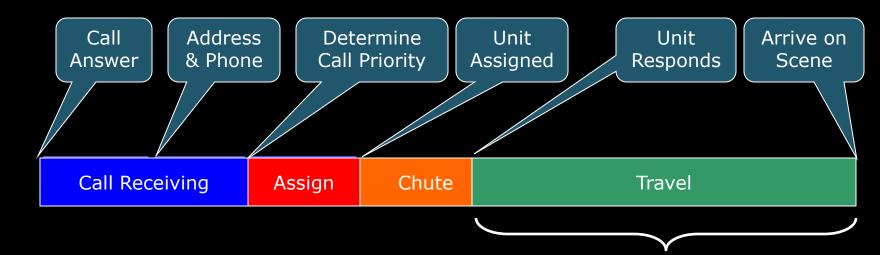
Echo 1:26

Delta 0:59

Charlie 1:29

Bravo 2:01

Alpha 5:18

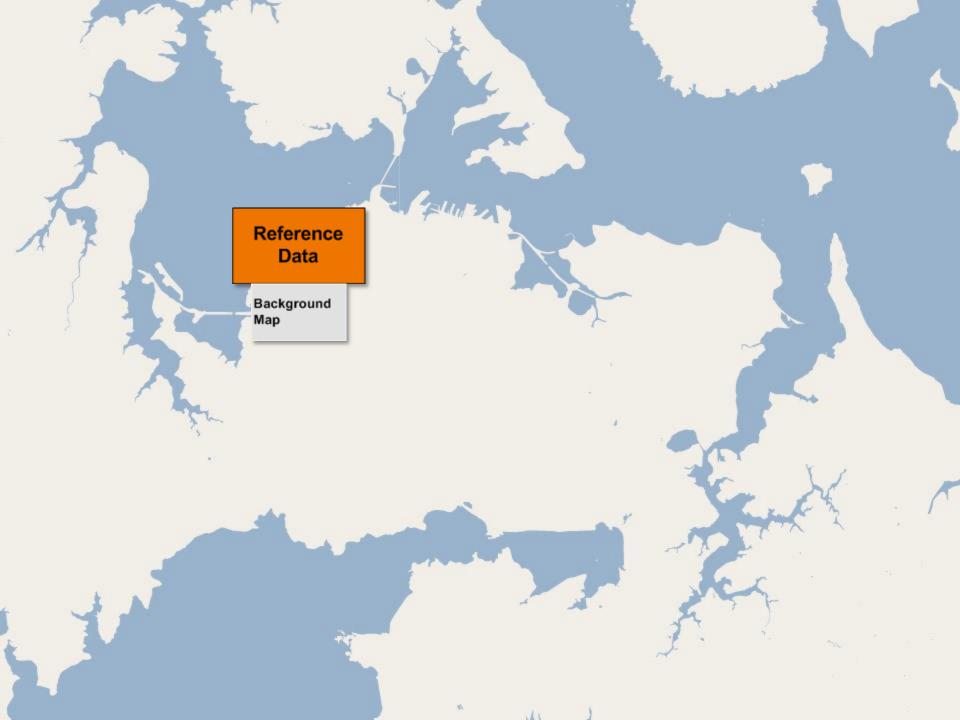


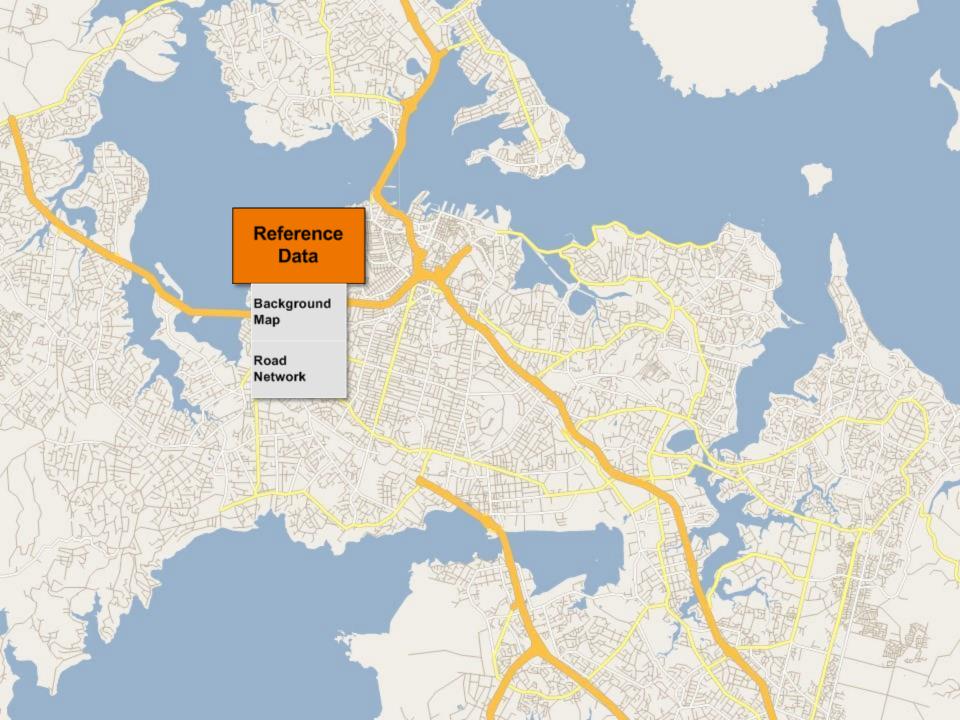
Move available units closer to the calls

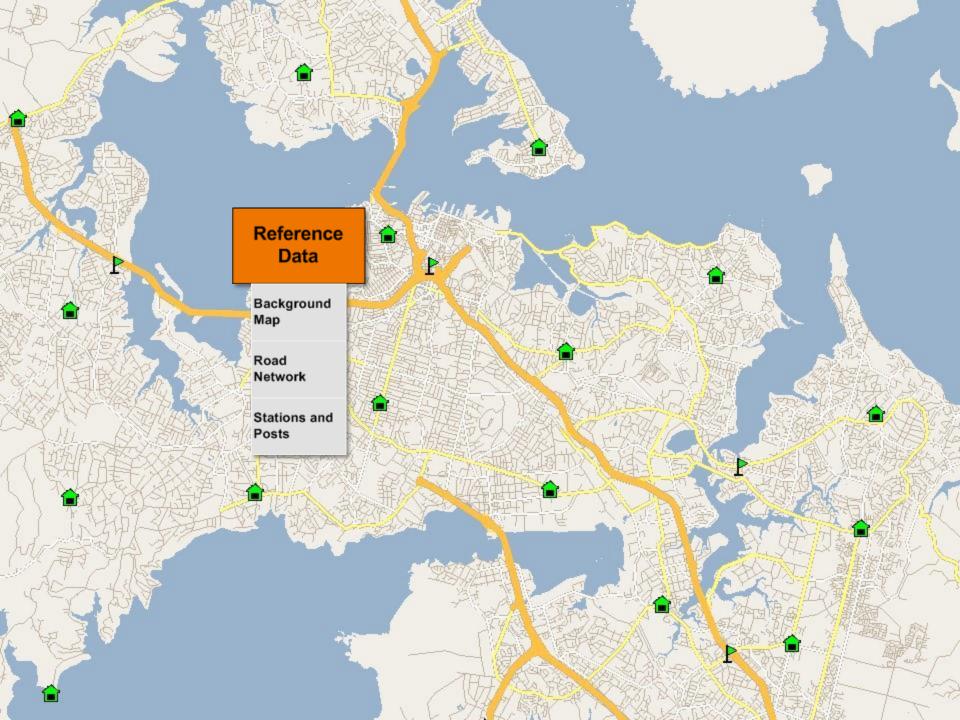
...before they occur

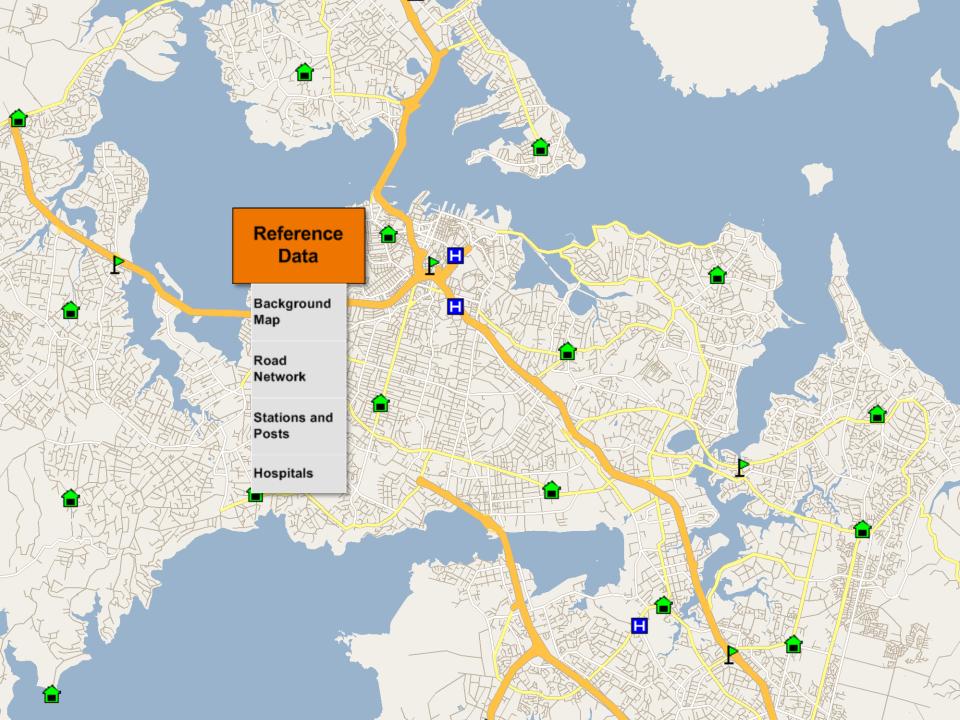
Deployment Decision Support

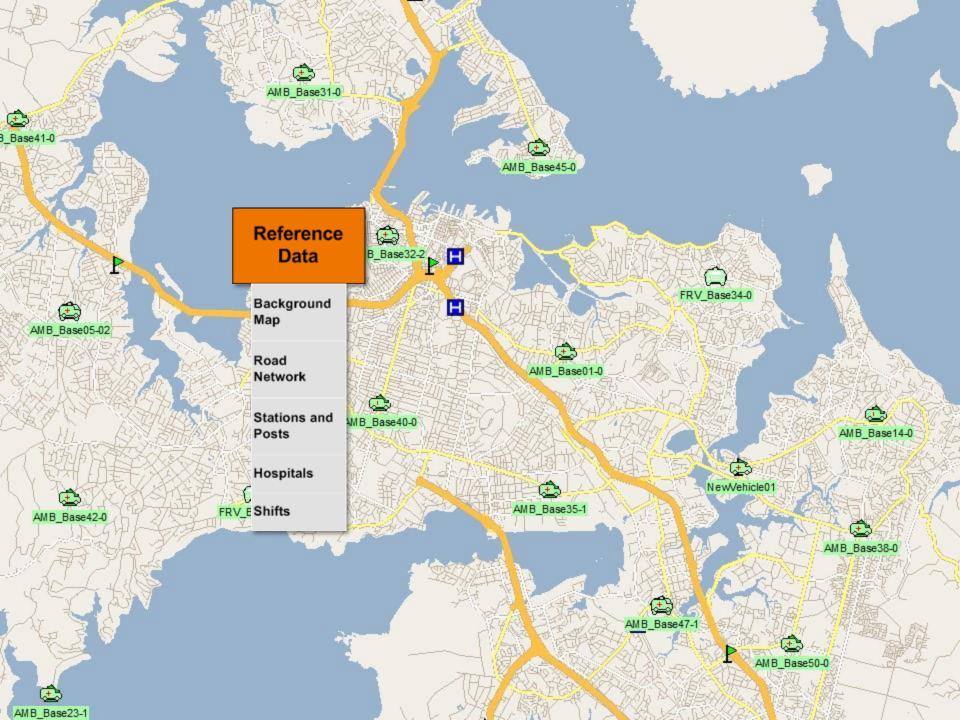


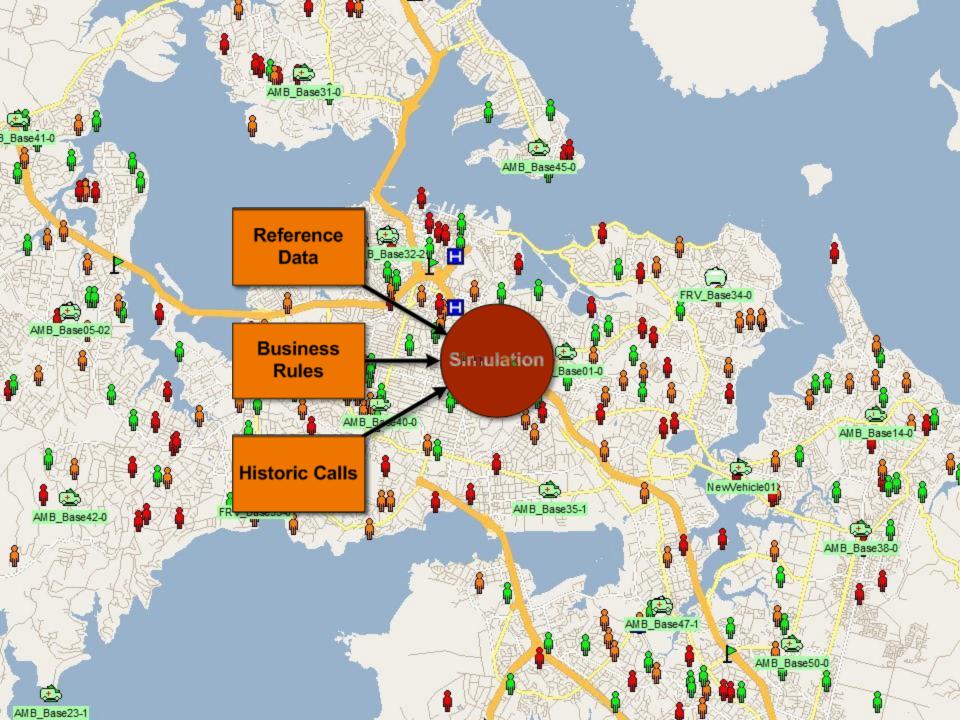


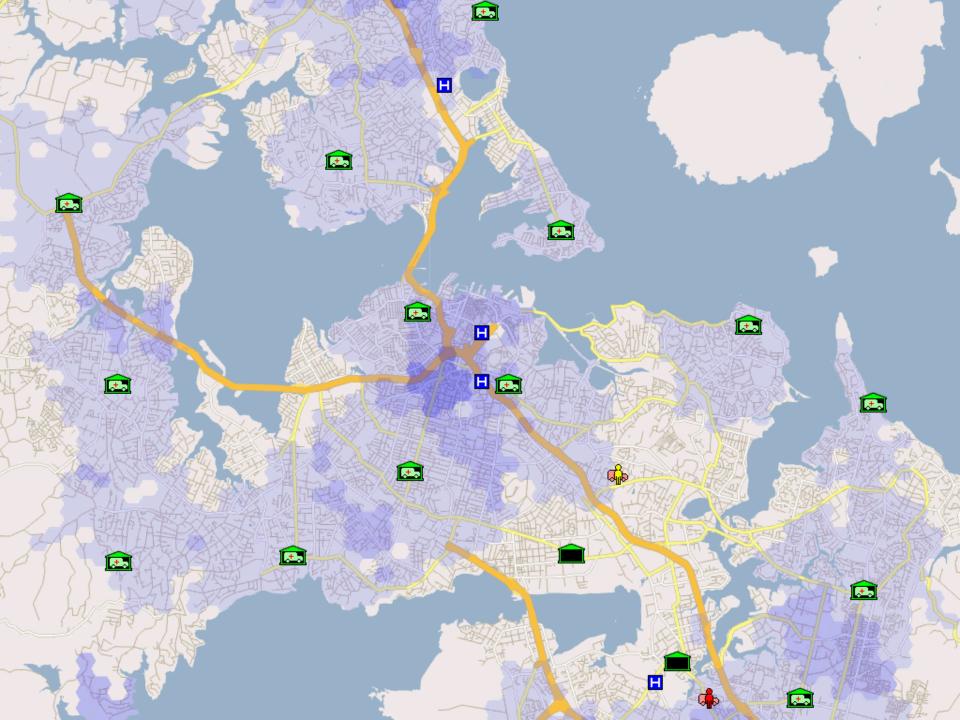






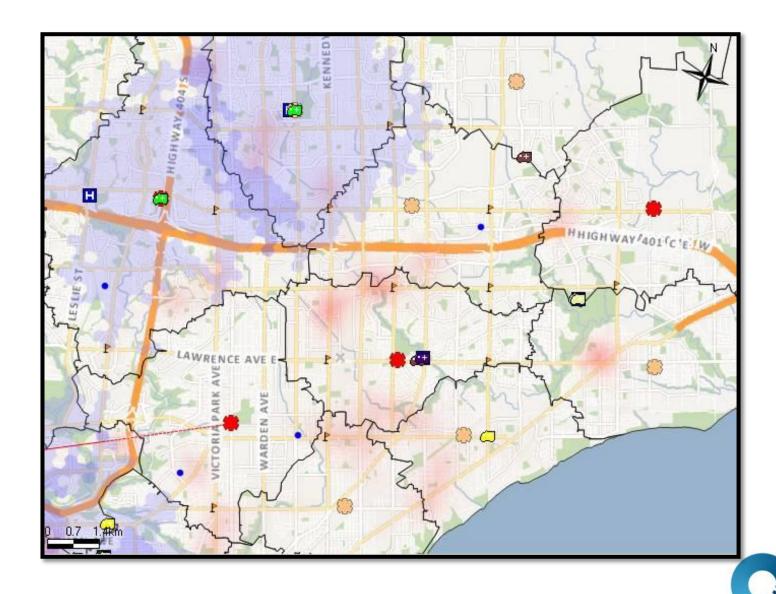




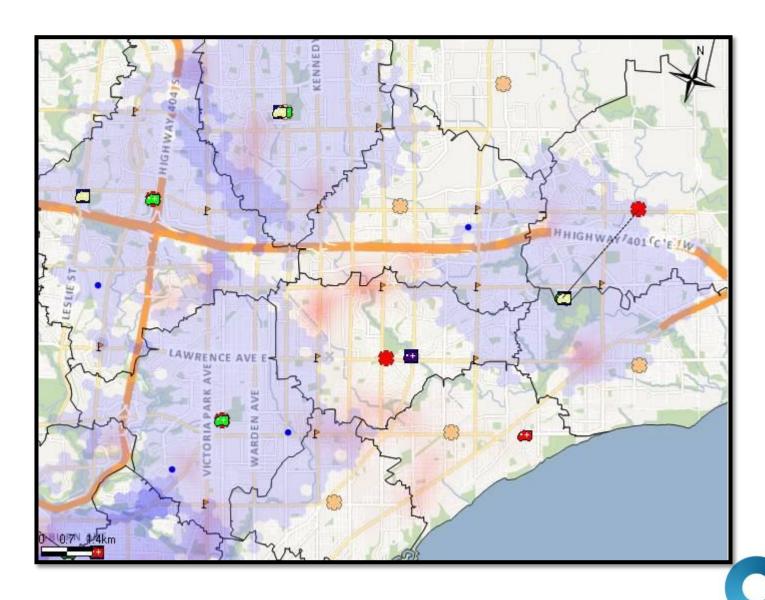




Real Time View



Look Ahead View



Optimised Deployment

